

# MICHAEL P. SHAPIRO

(b)(6)

## EXPERIENCE

### **Sidewalk Infrastructure Partners (SIP)**

*Vice President, New York, NY*

*2019-present*

- Sidewalk Infrastructure Partners (SIP) is a company that owns, acquires, and invests in large-scale infrastructure projects, typically committing >\$100.0 million in equity to individual investments.
- Responsible for the origination, financial analysis, diligence, negotiation, & execution of investments in advanced infrastructure, combining venture capital & growth equity, & large-scale project finance transactions. Individually accountable for making >\$100.0 million investment decisions in large-scale infrastructure projects and related technology.
- Lead firm's structuring and execution of public-private partnerships, government relations, and external communications. For project opportunities, lead teams of dozens of employees, consultants, and external advisors to win RFPs and advance innovative partnerships with the public sector.

Representative investments and transactions include:

#### ***\$400 million Series A fundraise from world-leading investors establishing new asset class for tech.-enabled infrastructure.***

- Led financial analysis & investor presentations to close \$400 million Series A investment into SIP (5th-largest ever in U.S.) by Ontario Teachers' Pension Plan (investor with \$20 billion infrastructure portfolio) & Alphabet.
- Managed development of budget & business plan for new company with \$400 million in investment commitments, Sidewalk Infrastructure Partners (SIP), that doubled in size in its first year.
- Developed investment theses combining infra. & tech. in advanced mobility, clean, distributed energy, water & waste, & digital infrastructure, including artificial intelligence & machine learning, IoT, cybersecurity, & cloud & data analytics.

#### ***First-of-its-kind public-private partnership for 40-mi. connected, autonomous vehicle corridor from Detroit-Ann Arbor, MI.***

- As Project Manager named in Request for Proposals (RFP) response, won RFP issued by Michigan Department of Transportation for master developer, leading team of 30 SIP team members, consultants, and partner employees including SIP, Ford, University of Michigan, and WSP. Announced project in August 2020 with Governor Whitmer, Ford Executive Chairman Bill Ford, Senator Stabenow, and Reps. Dingell and Tlaib.

#### ***\$100 million investment in largest residential virtual power plant in the world, 550MW Resi-Station project in California***

- Led team of >10 SIP employees, external consultants, and advisors to conduct regulatory diligence for Resi-Station, a virtual power plant with software to orchestrate demand response & provide clean power to CA grid after August 2020 blackout. Announced Dec. 2020 with Obama Climate Advisor Carol Browner, California Energy Commission Chair David Hoschild, and Oakland Mayor Libby Schaaf.

### **Sidewalk Labs**

*Investment Associate, New York, NY*

*2017-2019*

- Led multiple Series Seed and Series A investments in mobility and civic technology companies, raising and committing >\$5 million in capital. Series Seed investment in Umbrella, a civic technology company providing services for seniors, resulted in successful acquisition by IAC. Led \$5 million Series A fundraise for Coord, a mobility technology company, which resulted in growth and company named as a "mobility startup to watch" in 2021.

### **Hillary for America**

*Economic Policy Advisor, New York, NY*

*2015-2016*

- Co-Led economic policy, including on jobs and economic growth, healthcare, budget & tax, higher education, antitrust, & manufacturing & trade. Advised Secretary Clinton and senior staff on economic policy decisions & strategy.
- Managed dozens of staff and advisors to produce internal decision memos and public-facing reports, and coordinated hundreds of outside advisors and stakeholders to develop and support the campaign's economic plans.
- Led campaign's fiscal analysis, scoring cost & revenue of all proposals and maintaining overall budgetary framework.

**The White House, National Economic Council**

*Senior Policy Advisor, Washington, DC*

2011-2013

- Implemented the President's economic agenda, coordinating senior staff & supervising employees, to advance legislation & regulation, issue public reports, & conduct briefings across economic areas for the President, Cabinet, and Congress.
- Led budget analysis of Medicare & health plans in negotiations on debt limit, sequester, & "grand bargain" proposals.

**Executive Office of the President, Office of Management and Budget, and Council of Economic Advisers**

*Analyst, Economic Policy and Health Division, Office of Management and Budget, Washington, DC*

2010-2011

- Advanced Affordable Care Act regulations on health exchanges & qualified plans with White House & agency deputies.
- Analyzed & wrote sections on econ. recovery, Health & Human Services, & Analytical Perspectives in President's budget.

*Research Assistant, Council of Econ. Advisers, Washington, DC*

2009-2010

- Researched and wrote sections of the President's Daily Economic Briefing, and Economic Report of the President.

**EDUCATION**

**Yale Law School**, New Haven, CT, J.D. 2016

**Princeton University School of Public and International Affairs**, Princeton, NJ, B.A. 2009 *Summa Cum Laude*