

Eli B. Martin

(b)(6)

Education

- 2009-2013 **Harvard College – B.A. cum laude (GPA of 3.72)**
Major in History, Minor in Classics. Dissertation awarded high honors / magna cum laude
- 2004-2009 **St Paul's School, London**
- 2010-2012 **Harvard Crimson Newspaper (Editorial Chair)**
Managed board of 50 active writers and editors, oversaw executive editorial board

Professional Experience

May 2021 – present: **Arbella Therapeutics – (*Head of Business Development*)**

- Lead on business development, strategy and operations for early-stage biotechnology company
- Manage day-to-day operations and budget
- Oversee science team, both internal head of science and third party contracted research providers, as well as external consultants and professional services providers
- Arbella is working to develop innovative oncology treatments, and to do so with prices more affordable than the industry standard
- Company is currently focused on internal research and development to progress its novel, pre-clinical pipeline, and to develop relationships with potential partners and interested parties

Nov 2020-Jan 2021 **Biden-Harris Transition – Office of General Counsel (*focus on Ethics and Compliance operations*)**

Dec 2019-Nov 2020 **Biden for President – HQ (*Data Manager, National Voter Protection team*)**

- (*Sep–Nov 2020*) **Data Manager for Voter Protection HQ:** Oversaw data operations and prepared analytics for HQ in all matters related to the recruitment, training and deployment of BFP's poll observer program – with 30,000+ in-person observers successfully deployed through early voting and Election Day of 2020 general election
 - In addition, supported and worked directly with BFP's voter protection state teams;
 - Helped to monitor election administration by states
- (*Dec 2019–Aug 2020*) **Delegates and Ballot Access team**, including work on Standing Committees and Electors
 - Director of Standing Committees: Managed the selection of all Biden appointees to the DNC's Platform, Rules and Credentials Committees. Designed and implemented successful whip operations for each committee
 - Delegate and Ballot Access Associate: Member of 5-person national delegates team that organized and implemented a pledged delegate recruitment process, successfully selecting and electing 2,633 Biden pledged delegates across 57 states parties
 - Personally managed 12 state processes
 - Worked with state parties and legal team to monitor and oversee nationwide Elector selection processes
 - Coordinated with legal team on both Primary and General election Ballot Access

Jun 2015-Jun 2019 **Rothschild & Co – London, United Kingdom (*Associate, Healthcare M&A*)**

- (*Jul 2016 – Jun 2019*) Associate in Global Advisory division, Healthcare M&A with focus on pharmaceuticals and life sciences. Experience in Central and Eastern Europe regional M&A coverage team — cross-sector, and (Jun Dec 2015) in Industrials & Infrastructure team as fixed term analyst
- As Associate / senior analyst, developed experience in project management and managing junior team members
- In-depth work in mergers and acquisitions advising corporate and private equity clients on valuation, strategy, market, budgeting and financial forecasts. In the process, developed strong professional skillset in financial services
- Experience across suite of advisory processes for financial sponsors, industry clients (both public and private companies), and governments, including 10 completed transactions. Selected project experience includes:
 - May 2019: Sole financial adviser to EQT Partners and ADIA on the \$10.1bn acquisition of Nestlé Skin Health
 - Nov 2018: Financial adviser to BTG plc on its public takeover by Boston Scientific for \$4.2bn

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- o Sep 2018: Sole financial adviser to Abris Capital Partners on the sale of Urgent Cargus to Mid Europa Partners
 - o Sep 2018: Adviser to the Republic of Albania on €500m bond offering and €200m liability management
 - o Jul 2018: Sole financial adviser on the sale of Hygeia to CVC for an implied EV of €421m
 - o Jul 2018: Sole financial adviser to EUSA Pharma on the sale of its critical care division to SERB Pharmaceuticals and the \$115m acquisition of Sylvant global rights from Johnson & Johnson
 - o Jan 2018: Full strategic review of Vifor Pharma's infectious disease franchise (*Rothschild & Co subsequently advised Vifor on the disposal of the business, OM Pharma, in 2020*)
 - o May-2016: Sole financial adviser to the Republic of Cyprus on the €1.9bn commercialization of Limassol Port
- Additional, selected experience includes: Adviser to the underbidder on a Novartis endocrinology pharmaceutical portfolio (May-2019), to the bidder for a minority stake in a European medical technology company (H1-2018), to the underbidder on the acquisition of Profi Rom (Q4-2016)

Jan-May-2015 **Bancroft Private Equity – Vienna, Austria (Analyst)**

- Work in origination, due diligence, fund marketing, fair market value (FMV) monitoring and portfolio company analysis, based in headquarters of regional and Turkey-focused mid-market private equity firm
- Exposure to diversity of portfolio and pipeline deals by sector, including technology and media (online travel) and industrials (building materials)
- Participated in portfolio company management meetings on financial forecasting and budget, and strategic initiatives

Feb-Dec 2014 **European Bank for Reconstruction and Development – Ulaanbaatar, Mongolia**

- Position in the Banking team of EBRD's Mongolian office, covering Natural Resources and Manufacturing & Services. Exposure to mining, healthcare, consumer and energy sectors, working with London HQ
- Monitored debt and equity portfolio, including client companies' financial performance reporting. Conducted due diligence on new business projects, including work on project financing and budget forecasting
- On-the-ground experience in pursuing development and transition impact via private sector financing

Jun-Aug 2013 **Alaska Dispatch – Anchorage, Alaska (Summer Reporter)**

- Wrote 20+ stories and conducted in-depth, investigative reporting on politics and crime in remote, rural areas
- Recipient of 2014 Alaska Press Club award for "Best Investigative Reporting," first place

Jun 2012 **LGT Capital Partners– Zurich area, Switzerland (Intern)**

- Worked in private equity fund-of-funds team and in asset allocation / research

Aug 2008 **Democratic National Committee – Washington, DC (Intern)**

- Worked at Communications desk, experience included telephone inquiries
- Conducted opposition research as part of preparation for general election

Jul-Aug 2007 **Senate office of Hillary Clinton – Washington, DC (Intern)**

- Worked in communications and constituency interactions, including mail and telephone inquiries and tours of the Capitol to constituents
- Attended hearings and prepared briefings for full-time and senior staff

Additional Experience (during undergraduate study)

Jan 2010 - Dec 2012: **Harvard Crimson Newspaper – Cambridge, Massachusetts (Editorial Chair)**

- Together with Co-Chair: Managed board of 50 active writers and editors, oversaw executive board
- Edited and proofed 8-12 pieces per week
- Managed budget and team-building activities

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✧ Writer for staff editorials (1-2 editorials per week, ran triweekly meetings)

Sep 2009 - May 2013: **Harvard Journal of Medieval Studies** – Cambridge, Massachusetts (*Co-managing editor*)

✧ Managed publication of annual 100-page journal: solicited content, managed six-person editors' board and budget, developed new website

Sep 2009 - Feb 2012: **Harvard Model United Nations** – Cambridge, Massachusetts (*Director of Marketing*)

✧ Director of Marketing for Business committee of Harvard Model U.N., 2011-12. Worked on sponsorships, including fundraising agreement with UNICEF for 2012 conference

Interests

-Politics and Government

-Finance and Economics

-International Relations and Development

-Languages: French (fluent)