

DESTINY GREGG

(b)(6)

EDUCATION

Campbell University -Buies Creek, NC- Class of 2020
Bachelor of Arts in Political Science

EXPERIENCE

Democratic Party of Georgia Coordinated Campaign December 2020-Present
Field Organizer - South Dekalb (Atlanta), Georgia

- Executed and monitored the grassroots for the Georgia Senate Runoff Coordinated Campaign in East Atlanta.
- Created and managed a successful 9 people infrastructure between FOs, Fellows and Volunteer Leaders for GOTV as a Staging Location Director which amounted to 100 completed shifts from 40 volunteers.
- Knocked over 6,400 doors during GOTV as a staging location.
- Managed and led 2 fellows including teaching them confirms, flake chase calls, Volunteer Recruitment calls and canvassing.
- Drafted procedural guidance forms for confirmation, flake chase, and relationship building processes.
- Recruitment: 7, 500 calls, 2 Active Volunteer Leaders, 2 Fellows and had over 200 action shifts completed
- Led Virtual Out-of- State Volunteer Recruitment training 4 days a week..

North Carolina Democratic Party Coordinated Campaign May 2020-November 2020
Field Organizer - Kinston, North Carolina

- Executed and monitored the grassroots for the North Carolina Coordinated Campaign in Lenoir County.
- Flipped Lenoir County for Roy Cooper.
- Created and managed a successful 10-15 people infrastructure between FOs, Fellows and Volunteer Leaders for GOTV as a Virtual Staging Location Director which amounted to 234 completed shifts from 90 volunteers.
- Promoted to Deputy Director of my region where I led and managed 3 field organizers and reported directly to my Regional Organizing Director.
- Exceeded every monthly goal for volunteer dials, unique volunteers and new volunteers completed.
- Hosted 4 virtual training sessions weekly to train volunteers on Virtual phonebanks and ThruTalk Dialer.
- Increased Democratic voter turnout for Roy Cooper by 7% and Cal Cunningham by 5% in Lenoir County.
- Organized and managed neighborhood teams and two fellows to recruit over 600 volunteers that led to virtually training 315 canvassers and phone bankers to neighboring turfs.
- Drafted procedural guidance forms for confirmation, flake chase, and relationship building processes.
- Developed and led a successful program that trained college students on how to become a field organizer.
- Recruitment: 13,204 calls, 22 Active Volunteer Leaders, 2 Fellows and had over 400 action shifts completed
- Motivated, led and inspired 22 super volunteers for the duration of the campaign by administering weekly 1:1's and in-person meetups for coffee.

Organizing Corps March 2020 - May 2020
Corps Member - Raleigh, North Carolina

- Trained in a 7-day intense Bootcamp through Organizing Corps 2020, a DNC sponsored effort in coordination with the North Carolina Democratic Party, led by veteran campaign staff that recruit and train first-time organizers on the skills they need to succeed as field organizers.
- Participated in workshops and simulations on the fundamentals of organizing voter registration, volunteer recruitment, voter contact, digital tools, data analytics, and field strategy.
- Set up an Inspirational Speaker program as an Alumna of Campbell University to assist college seniors in mapping their career path.

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AMG Trucking

January 2012-May 2020

Executive Assistant - Wilson, North Carolina

- Provided administrative support such as filing, phone calls, scheduling deliveries, maintaining work schedules and engaging business clients.
- Managed receipts and payables and performed other bookkeeping functions using QuickBooks.
- Kept the company owner apprised of important matters requiring his attention.
- Delegated work to employees based on shift requirements, individual strengths and unique training.
- Led administration team in providing the highest level of service to customers. Maintained friendly and professional customer interactions.

SKILLS

- Experienced/Articulate Public Speaker/ Strong leader
- Superb Writer and Editor
- Microsoft Word and PowerPoint
- Digital Organizing/ Technology and Social Media Savvy
- ThruText savvy/ NGP VAN savvy
- Office Administration/ Interpersonal skills
- Junior ROTC (Campbell University)