

# CHARLES F. SAMS III

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- Ensured compliance with established CTUIR rules and regulations; grant and contract conditions or requirements, departmental planning and implementation; \$1M+ budget
- Supervise seven professional staff and four contractors
- Serve in a leadership role as a member of the Executive Management Team

## **Environmental Health & Safety Officer/ Planner**

**05/2012 to 05/2013**

- Responsible for the implementation of the Environmental Health & Safety Code and Land Development Codes by ensuring the jurisdictional integrity of the tribes' sovereignty is protected
- Processed permits for new development both residential and commercial
- Coordinated environmental health permitting and inspections
- Staffed the Natural Resource Committee
- Oversaw a program budget over \$200K annually

## **Indian Country Conservancy - Portland, OR**

**04/2010 to 04/2014**

### **Chief Executive Officer / President**

*A national Native nonprofit organization dedicated to reacquiring critical conservation lands for Native American tribes, missions, pueblos, rancherias and communities.*

- Responsible for overseeing the day-to-day activities of ICC
- Developed Working Forest, Cultural Landscapes, First Foods / Native Foods, and Carbon Sequestration programs
- Served the lead role in representing the organization, carrying out ICC's program activities, managing staff, preparing the budget and other key administrative documents, coordinating with the board of directors, and fundraising
- Worked on a national level developing conservation policies that benefit tribal lands both on and off reservations
- Annual budget \$500K

## **Cayuse Consulting - Pendleton, OR**

**1995 to Present**

### **Independent Consultant / Principal**

- Provide training and technical assistance on a diverse set of issues, to include: environmental program development, land use laws, tribal codes, Environmental policy development, organizational development, grants writing/fundraising development, youth development, education reform, tribal government-to-government relationships, business, financial and economic development and conference facilitation
- Served over 250 tribal clients, public/private organizations, institutions, and companies
- Contract consultant to Small Business Administration – Comprehensive Economic Development and 8A Programs 2002-2007

## **Umatilla Tribal Community Foundation - Pendleton, OR**

**09/2010 - 01/2012**

### **Executive Director**

*A tax-exempt public charity created by and for the people of the Confederated Tribes of the Umatilla Indian Reservation and surrounding area.*

- Responsible for the development and strategy of building a tribal non-profit foundation that provides funding for education, culture, economic development, and social programming
- Developed organizational policy for administrative, programmatic, and financial protocols

## **Trust for Public Land - Portland, OR**

**05/2006 - 04/2010**

### **National Director Tribal & Native Lands Program**

*A national, nonprofit, land conservation organization that conserves land for people. The Tribal & Native Lands Program expands partnerships with tribes and native communities to assist them in reversing a history of dispossession.*

- Developed strategies to reclaim over 100 million acres of Native lands focused on watersheds, wildlife corridors, working forests, land use, right of ways and waterways
- Managed a staff of eight (8)
- Responsible for working with native and tribal nations across the U.S. on land acquisition issues, education, training, policy, development and strategies
- Raised and managed an annual operating budget of \$500K
- Raised and managed over \$20M in land acquisition transactions annually