

James Cody

PROFESSIONAL EXPERIENCE

2020 COORDINATED CAMPAIGN/PENNSYLVANIA DEMOCRATIC PARTY

Philadelphia, PA

Pennsylvania Operations Director

July 2020 – Present

- Architect for 400-person statewide coordinated campaign operational plan with personnel budget of nearly \$10m
- Managed non-personnel budget in excess of \$4m with \$150k in savings reallocated to Voter Protection programming
- Operationalized transition from remote to hybrid campaign model with in-person and virtual workforce
- Enforced COVID-19 health and safety policies while directing PPE procurement and distribution
- Prepared bold operational switch from virtual work to a hybrid model with in-person events, traditional field organizing, and new campaign office structures, all while administering and enforcing strict health and safety guidelines
- Directed lease negotiations and operational support for 21 offices and over 30 staging locations in a 2 month period
- Managed a 20-person team distributed throughout Pennsylvania that supported the activities of every department

BIDEN FOR PRESIDENT

Manchester, NH

Mid-Atlantic Regional Operations Director

March 2020 – June 2020

- Served as operational point of contact for 6 states' Leadership Councils, and charged with facilitating virtual surrogate events, on-the-ground supply needs, and tracking daily COVID-19 figures as campaign returned to in-person work
- Developed and implemented Biden for South Carolina's entire Packetland Operation, including all logistics of the state campaign's organizing operation, over a 6 day span with a staff of 5 and a \$5,000 budget

New Hampshire Deputy Operations Director

August 2019 – February 2020

- Organized & executed successful Packetland effort that included 41 staging locations, 10,000 canvassing packets, & 3,000 unique volunteer shifts over four days
- Implemented a procurement and materials distribution system to support Organizing team across 11 offices
- Managed supporter housing system to successfully place hundreds of staff, interns, and out-of-state volunteers in necessary accommodations, including over 50 individuals in final four days of the NH primary campaign

NEW HAMPSHIRE DEMOCRATIC PARTY

Concord, NH

Deputy Political Director

October 2018 – November 2018

- Coordinated out-of-state surrogate events, including location planning, event build, briefings, & advance details
- Served as point of contact for all Democratic town committees over final month of State Party's coordinated campaign, handling all IT, financial, & political requests from committee chairs

DAN KOH FOR CONGRESS (D-MA 3)

Andover, MA

Director of Scheduling and Operations

January 2018 – September 2018

- Implemented operational plan for congressional campaign with budget exceeding \$3 million; directed lease negotiations & operational support for 5 offices; managed strategic budget implementation saving \$70k in last month
- Organized & executed successful Packetland & Get Out the Vote efforts that included 9 staging locations, 500+ canvassing packets, & 1,100 unique volunteer shifts over four days
- Planned & implemented 243 daily schedules for the candidate by managing all logistics & briefing materials

CONGRESSMAN JOSEPH P. KENNEDY III (D-MA 4)

Newton, MA

District Coordinator

December 2016 – January 2018

- Served as primary caseworker for all Social Security, Medicare, and Medicaid casework, favorably closing more than half of all cases in favor of Congressman Kennedy's constituents
- Staffed Congressman Kennedy at district events such as business tours & office hours

HILLARY FOR PENNSYLVANIA

State College, PA

Deputy Regional Organizing Director

June 2016 – November 2016

- Organized turnout operation of 8 organizers and over 60 fellows, contributing to a net increase of 2,912 votes (+8.51%) over Democratic performance in the same areas in 2012

EDUCATION

BOSTON COLLEGE

Chestnut Hill, MA

- Bachelor of Arts, Political Science and History. GPA 3.69